



Effective December 26, 2016, the published base rates for UPS will increase an *average* of 4.9%. This annual announcement includes changes to the additional handling charge and other accessorial fees that could greatly impact your business.

Keep in mind that the increase is announced in averages. The true increase will vary depending on shipping trends. Some services may see upwards to a 6% increase!

In this white paper, **RAF Logistics** will provide a detailed study on the true increase for each service.

You need a partner who specializes in parcel analysis and management, and can explain how these “average” increases will truly impact your specific shipping profile. That is exactly what we do. Knowledge is power and understanding the complexities of carrier pricing agreements and how these rate increases impact your business is why you need to partner with us.

Parcel is our Passion! For more information, please visit us at www.raflogistics.com, email us at sales@customerservice.com or call us at **1.877.443.RAFL**.

Increase Overview

Ground Service						
Average Rate Increase						
Wt.	2012	2013	2014	2015	2016	2017
1-5 lbs.	7.9%	8.3%	7.5%	6.3%	5.8%	5.5%
6-10 lbs.	7.5%	8.0%	7.0%	5.9%	5.5%	5.4%
11-20 lbs.	7.1%	6.8%	6.2%	5.7%	5.2%	5.3%
21-30 lbs.	6.4%	6.1%	5.0%	5.4%	4.7%	5.6%
31-70 lbs.	4.6%	5.4%	4.8%	3.8%	4.4%	5.5%
71-150 lbs.	2.7%	4.0%	4.1%	2.7%	3.2%	4.4%

Ground service increases were heavily targeted in the lower weight groups for a 5th consecutive year. It comes with no surprise, as 75% of shippers rely on ground services for lower weight packages. Weights between 21 – 70 lbs increased 5.5%. This is much higher than previous years. The Ground rates will no longer match the FedEx Ground rates for the first time in many years. Please contact sales@customerservice.com for a detailed comparison of base rates from both carriers.

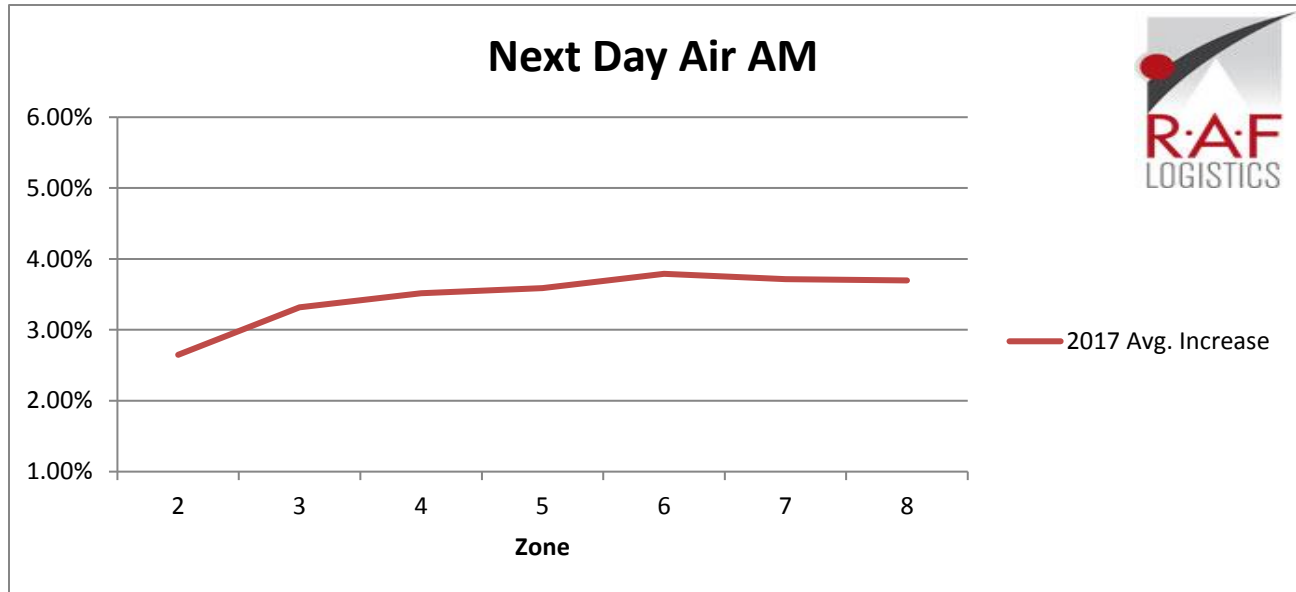
Air Services						
Average Rate Increase						
Service	2012	2013	2014	2015	2016	2017
Next Day Air Early AM	6.5%	5.9%	5.3%	5.3%	5.1%	4.2%
Next Day Air	7.6%	7.2%	6.0%	6.0%	5.9%	4.8%
Next Day Air Saver	7.6%	7.6%	6.0%	6.2%	6.4%	4.7%
2nd Day Air AM	6.4%	8.1%	7.1%	7.2%	8.5%	5.3%
2nd Day Air	7.3%	8.1%	6.3%	6.9%	8.0%	5.9%
3 Day Select	7.9%	8.4%	6.4%	7.1%	6.8%	5.8%

Overall, the increase for express services was much lower than last year's increase. This is a good thing on paper but you have to factor in the change in Additional Handling that could negatively impact certain shipper profiles in all Express services.

Please keep in mind that these figures are average increase for each service. Shippers will need to factor in the increases in surcharges and accessorial fees, as well as net minimum increases. We will cover the detail of these in the pages ahead.

Services

Next Day Air AM



*Average increase 1lb – 50lb for zones 2-8

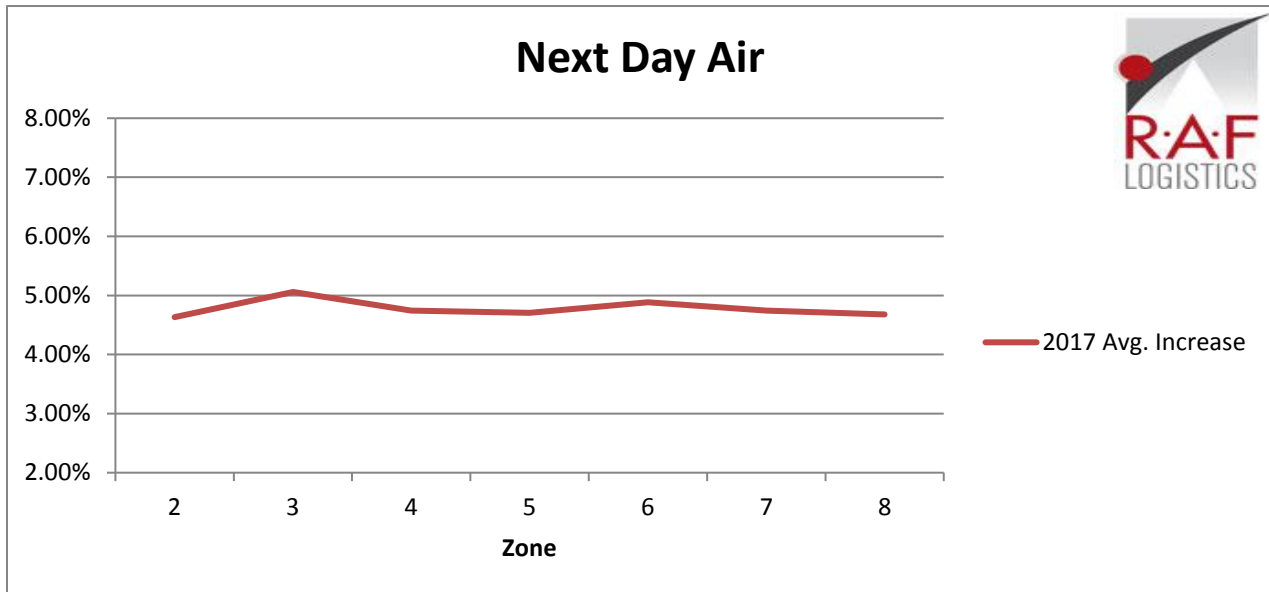
Next Day Air AM showed an overall increase of 3.47%. This is much lower than the announced 4.9% increase.

Next Day Air AM 2017 Increase

WT (Lbs)	2	3	4	5	6	7	8
1	2.42%	2.60%	2.88%	3.01%	3.07%	3.17%	2.92%
2	2.43%	2.66%	2.98%	3.09%	3.19%	3.24%	3.31%
3	2.33%	2.75%	3.09%	3.22%	3.30%	3.36%	3.40%
4	2.42%	3.11%	3.21%	3.31%	3.38%	3.44%	3.47%
5	2.46%	3.13%	3.24%	3.35%	3.42%	3.47%	3.50%
6	2.60%	3.22%	3.35%	3.47%	3.51%	3.58%	3.61%
7	2.61%	3.28%	3.74%	3.51%	3.58%	3.61%	3.67%
8	2.63%	3.32%	3.45%	3.59%	3.64%	3.66%	3.69%
9	2.64%	3.33%	3.52%	3.62%	3.65%	3.71%	3.73%
10	2.64%	3.34%	3.52%	3.63%	4.04%	3.72%	3.73%
20	2.77%	3.75%	3.86%	3.92%	4.38%	3.98%	4.02%
30	2.98%	3.96%	4.04%	4.08%	4.53%	4.13%	4.16%
40	3.17%	4.14%	4.15%	4.18%	4.65%	4.23%	4.24%

50	2.96%	3.89%	4.22%	4.25%	4.71%	4.73%	4.30%
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Next Day Air



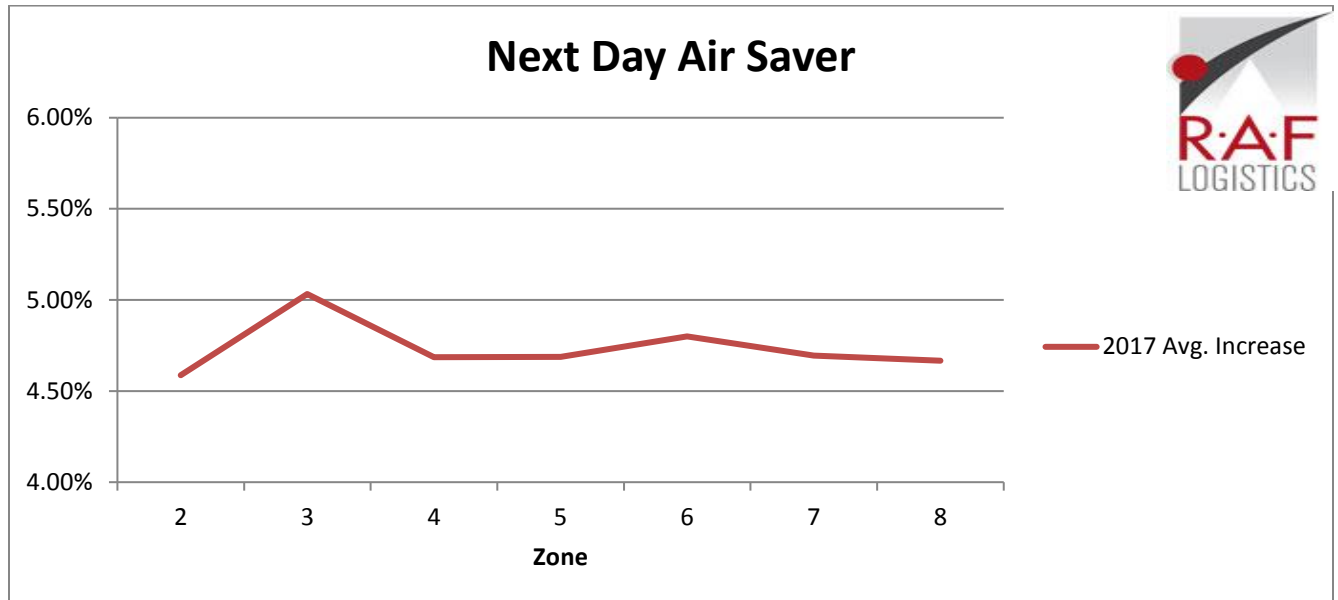
*Average increase 1lb – 50lb for zones 2-8

Next Day Air average increase was 4.78% with Zone 3 showing the highest increase.

Next Day Air 2017 Increase

WT (Lbs)	2	3	4	5	6	7	8
1	5.21%	4.72%	4.70%	4.70%	4.72%	4.71%	4.30%
2	5.18%	4.70%	4.71%	4.71%	4.71%	4.71%	4.71%
3	4.70%	4.70%	4.71%	4.71%	4.70%	4.71%	4.71%
4	4.70%	5.20%	4.70%	4.70%	4.71%	4.71%	4.71%
5	4.72%	5.20%	4.71%	4.70%	4.71%	4.71%	4.71%
6	4.71%	5.20%	4.71%	4.71%	4.71%	4.71%	4.71%
7	4.71%	5.19%	5.20%	4.70%	4.71%	4.71%	4.71%
8	4.72%	5.20%	4.71%	4.71%	4.71%	4.71%	4.71%
9	4.71%	5.20%	4.71%	4.71%	4.71%	4.71%	4.71%
10	4.70%	5.20%	4.70%	4.71%	5.20%	4.71%	4.71%
20	4.32%	5.20%	4.71%	4.71%	5.20%	4.71%	4.71%
30	4.31%	5.20%	4.71%	4.71%	5.20%	4.71%	4.71%
40	4.31%	5.20%	4.71%	4.71%	5.20%	4.71%	4.71%
50	3.85%	4.71%	4.71%	4.71%	5.20%	5.20%	4.71%

Next Day Air Saver



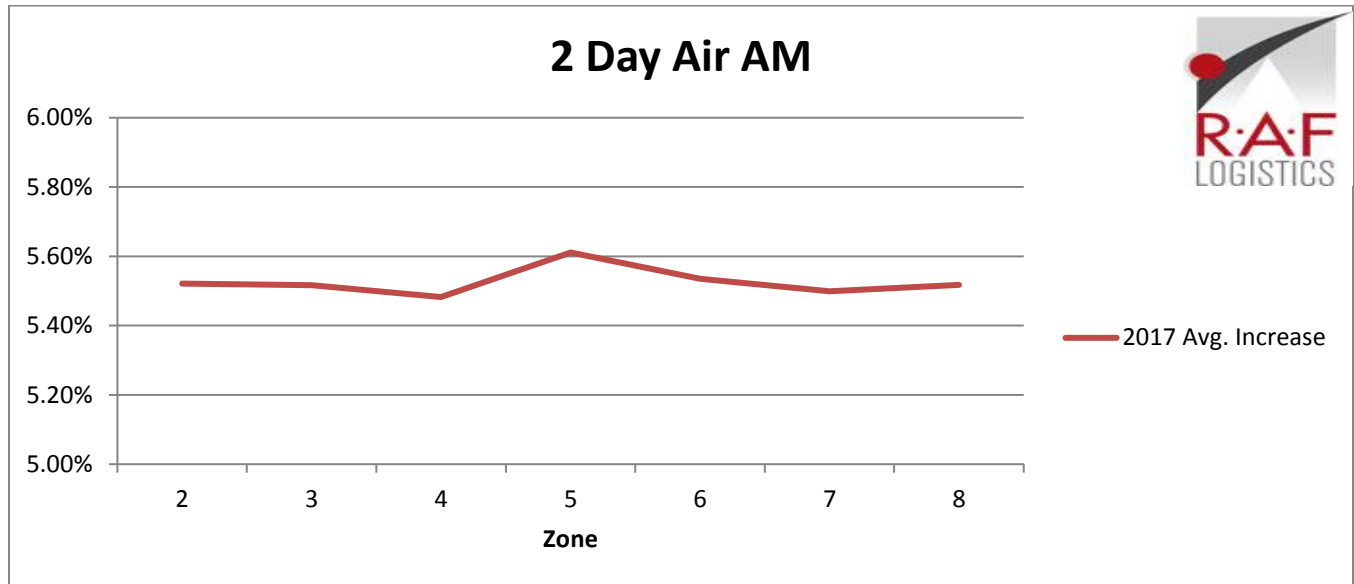
*Average increase 1lb – 50lb for zones 2-8

A 4.74% overall increase was taken for the Next Day Air Saver service. Zones 3 took the highest increase.

Next Day Air Saver 2017 Increase

WT (Lbs)	2	3	4	5	6	7	8
1	4.70%	4.69%	4.69%	4.68%	4.69%	4.39%	4.39%
2	4.69%	4.69%	4.70%	4.69%	4.68%	4.69%	4.68%
3	4.68%	5.10%	4.68%	4.69%	4.68%	4.69%	4.69%
4	4.68%	5.09%	4.68%	4.69%	4.69%	4.69%	4.69%
5	4.70%	5.08%	4.68%	4.69%	4.68%	4.69%	4.69%
6	4.70%	5.09%	4.68%	4.69%	4.68%	4.69%	4.68%
7	4.68%	5.10%	4.69%	4.69%	4.69%	4.68%	4.69%
8	4.68%	5.08%	4.68%	4.69%	4.69%	4.68%	4.68%
9	4.69%	5.09%	4.69%	4.69%	4.68%	4.68%	4.69%
10	4.70%	5.09%	4.69%	4.68%	4.69%	4.68%	4.68%
20	4.38%	5.09%	4.68%	4.68%	5.09%	4.68%	4.69%
30	4.38%	5.09%	4.69%	4.69%	5.09%	4.69%	4.69%
40	4.39%	5.09%	4.69%	4.69%	5.09%	4.69%	4.69%
50	4.18%	5.09%	4.69%	4.69%	5.09%	5.09%	4.69%

2 Day Air AM



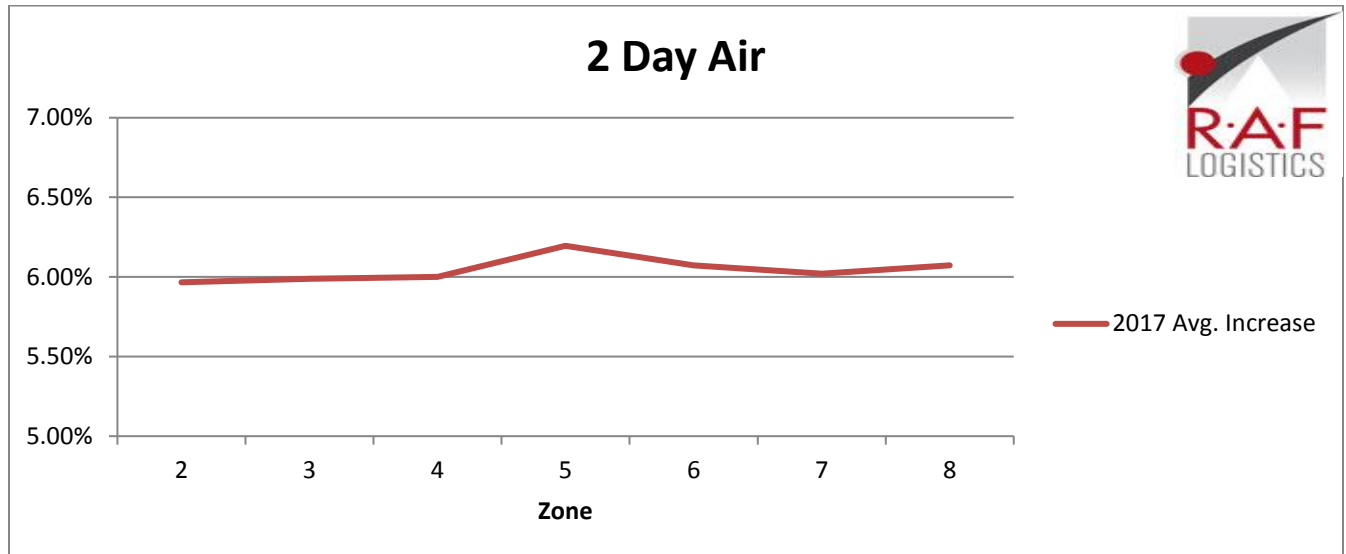
*Average increase 1lb – 50lb for zones 2-8

Zone 5 showed the highest increase. Overall increase was 5.53%

2 Day Air AM 2017 Increase

WT (Lbs)	2	3	4	5	6	7	8
1	5.76%	5.75%	5.77%	5.79%	5.76%	5.53%	5.77%
2	5.78%	5.79%	5.76%	6.03%	5.78%	5.75%	5.76%
3	5.79%	5.76%	5.77%	6.03%	5.77%	5.76%	5.77%
4	5.77%	5.76%	5.77%	5.77%	5.76%	5.77%	5.76%
5	5.76%	5.77%	5.51%	5.77%	5.77%	5.51%	5.52%
6	5.52%	5.51%	5.53%	5.78%	5.52%	5.52%	5.52%
7	5.53%	5.53%	5.51%	5.52%	5.53%	5.52%	5.52%
8	5.54%	5.53%	5.53%	5.52%	5.52%	5.52%	5.52%
9	5.51%	5.51%	5.27%	5.51%	5.51%	5.52%	5.52%
10	5.51%	5.27%	5.27%	5.52%	5.52%	5.51%	5.51%
20	5.27%	5.27%	5.27%	5.51%	5.26%	5.26%	5.27%
30	5.27%	5.26%	5.27%	5.27%	5.27%	5.27%	5.27%
40	5.27%	5.27%	5.27%	5.27%	5.27%	5.27%	5.27%
50	5.01%	5.27%	5.26%	5.27%	5.27%	5.27%	5.27%

2 Day Air



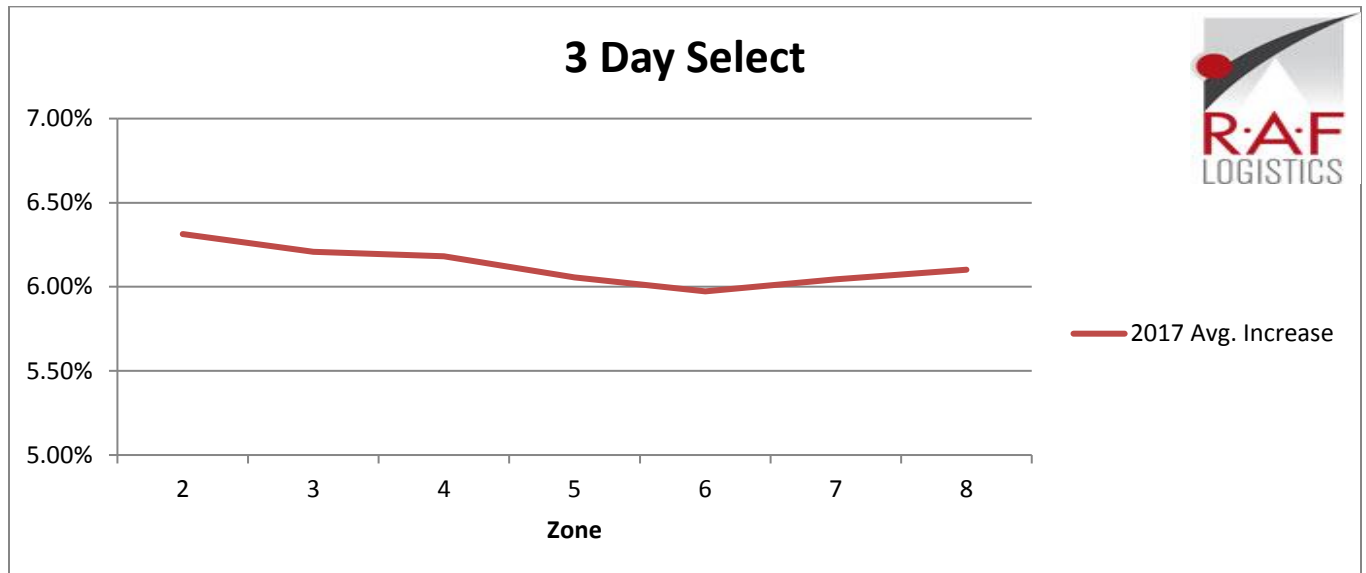
*Average increase 1lb – 50lb for zones 2-8

Average increase of 6.05%.

2 Day Air 2017 Increase

WT (Lbs)	2	3	4	5	6	7	8
1	6.18%	6.18%	6.16%	6.18%	6.15%	6.15%	6.15%
2	6.14%	6.18%	6.16%	6.40%	6.18%	6.16%	6.16%
3	6.16%	6.16%	6.14%	6.39%	6.16%	6.17%	6.16%
4	6.16%	6.18%	6.18%	6.40%	6.15%	6.15%	6.16%
5	6.16%	6.14%	6.15%	6.15%	6.16%	6.17%	6.16%
6	6.18%	6.18%	5.90%	6.17%	6.16%	6.16%	6.17%
7	5.93%	5.92%	5.91%	6.17%	6.16%	5.92%	6.16%
8	5.91%	5.92%	5.92%	6.16%	6.16%	5.92%	6.16%
9	5.90%	5.91%	5.92%	6.16%	5.91%	5.92%	5.91%
10	5.92%	5.90%	5.91%	6.16%	6.17%	5.91%	6.17%
20	5.91%	5.92%	5.92%	6.16%	5.92%	5.91%	5.91%
30	5.66%	5.91%	5.91%	5.91%	5.92%	5.91%	5.91%
40	5.66%	5.66%	5.91%	6.16%	5.91%	5.92%	5.91%
50	5.66%	5.66%	5.91%	6.16%	5.91%	5.91%	5.91%

3 Day Select



*Average increase 1lb – 50lb for zones 2-8

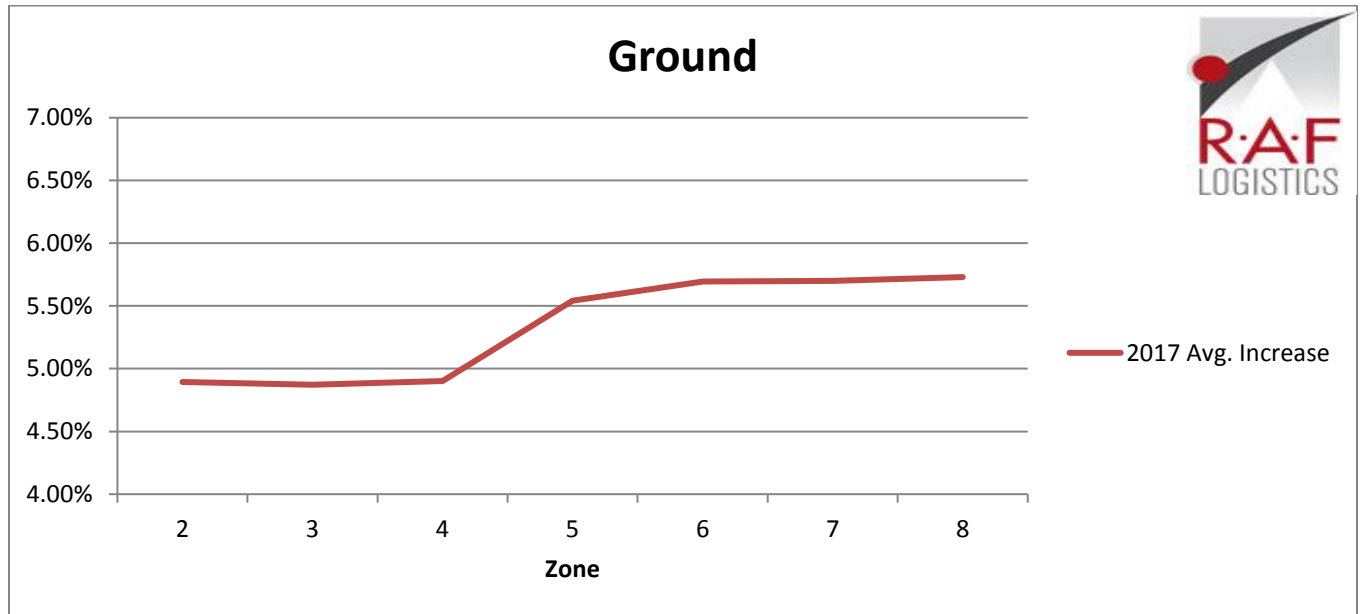
Overall average increase for the 3 Day Select service was 6.13%.

3 Day Select 2017 Increase

WT (Lbs)	2	3	4	5	6	7	8
1	7.03%	6.82%	6.78%	6.47%	6.16%	6.16%	6.17%
2	7.06%	6.78%	6.83%	6.48%	6.17%	6.48%	6.17%
3	6.79%	6.78%	6.52%	6.50%	6.21%	6.47%	6.18%
4	6.49%	6.52%	6.46%	6.21%	6.20%	6.18%	6.20%
5	6.53%	6.50%	6.50%	6.20%	5.99%	6.20%	6.19%
6	6.49%	6.17%	6.16%	5.97%	5.99%	6.20%	6.20%
7	6.47%	6.20%	6.18%	6.01%	5.98%	5.99%	6.18%
8	6.22%	6.17%	6.17%	5.98%	5.99%	5.99%	6.18%
9	6.20%	5.99%	5.99%	5.99%	5.99%	6.00%	6.00%
10	6.16%	6.02%	5.99%	5.99%	5.98%	5.98%	5.99%
20	5.73%	5.75%	5.74%	5.74%	5.74%	5.74%	5.99%
30	5.75%	5.74%	5.74%	5.75%	5.74%	5.74%	5.99%

40	5.74%	5.73%	5.74%	5.74%	5.74%	5.74%	5.99%
50	5.73%	5.75%	5.74%	5.74%	5.74%	5.74%	5.99%

Ground



*Average increase 1lb – 50lb for zones 2-8

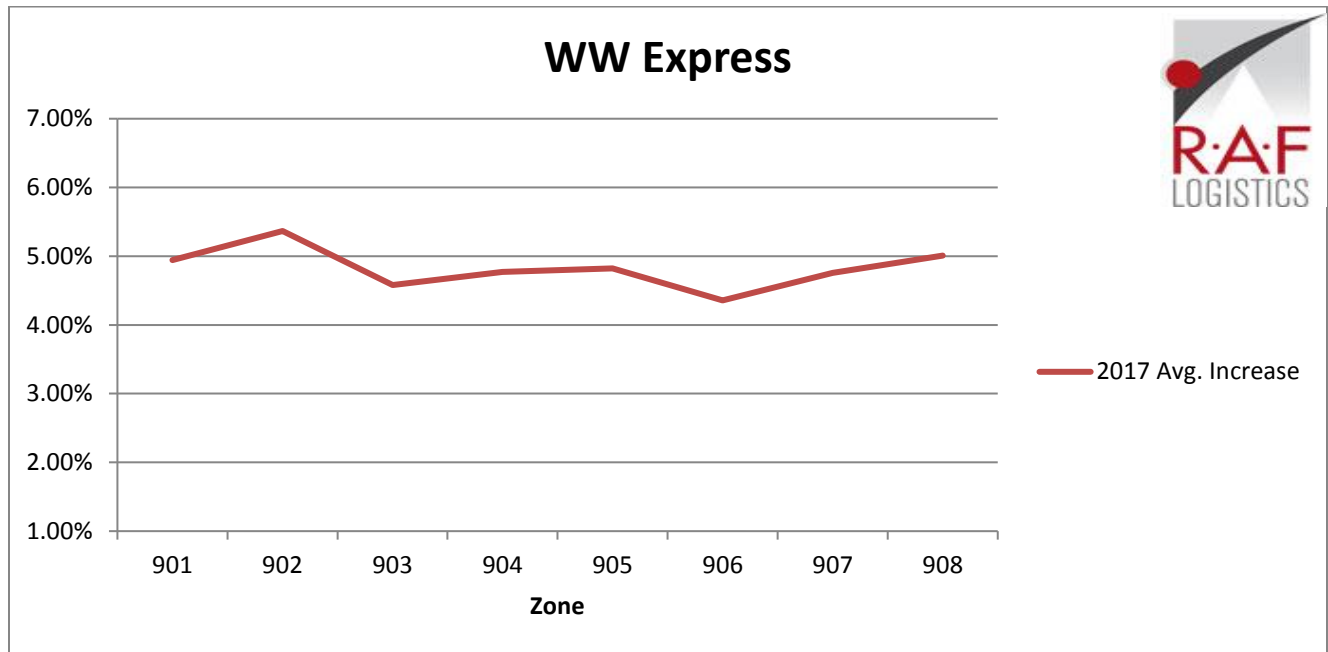
Overall increase for Ground was 5.33%, the largest percentage increases were taken in the closer zones and lighter weight packages.

Ground 2017 Increase

Zone	2	3	4	5	6	7	8
1	5.48%	5.54%	5.52%	5.54%	5.46%	5.51%	5.54%
2	5.35%	5.45%	5.39%	5.38%	5.37%	5.37%	5.52%
3	5.40%	5.35%	5.32%	5.37%	5.46%	5.47%	5.54%
4	5.23%	5.22%	5.28%	5.25%	5.48%	5.50%	5.59%
5	5.20%	5.18%	5.19%	5.62%	5.76%	5.83%	5.82%
6	5.15%	5.15%	5.22%	5.69%	5.81%	5.77%	5.77%
7	4.88%	4.91%	4.94%	5.66%	5.79%	5.79%	5.79%
8	4.68%	4.69%	4.77%	5.73%	5.79%	5.77%	5.82%
9	4.55%	4.18%	4.52%	5.69%	5.84%	5.77%	5.83%

10	4.03%	3.96%	4.00%	5.70%	5.83%	5.82%	5.79%
20	4.32%	4.31%	4.30%	5.49%	5.78%	5.80%	5.81%
30	4.78%	4.76%	4.72%	5.48%	5.79%	5.81%	5.81%
40	4.74%	4.74%	4.74%	5.49%	5.79%	5.79%	5.79%
50	4.73%	4.77%	4.73%	5.50%	5.79%	5.80%	5.80%

WW Express



*Average increase 1lb – 50lb for zones 2-8

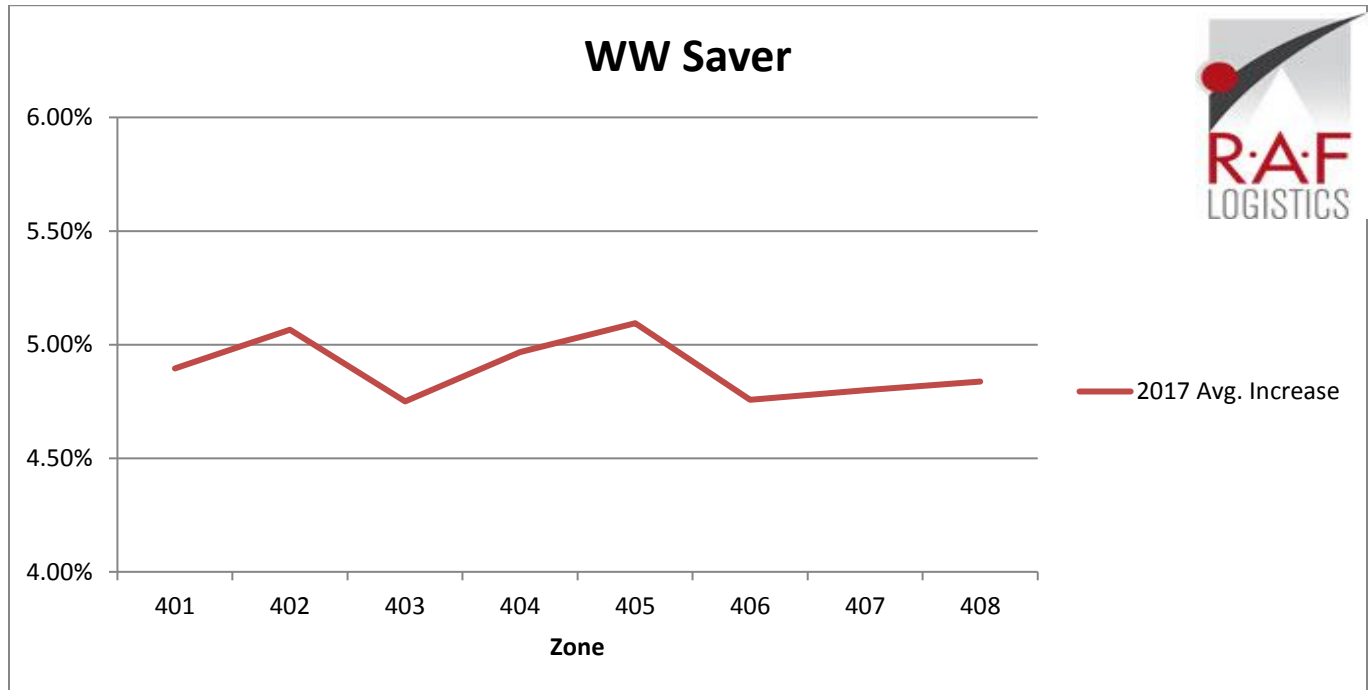
Overall increase of 4.83%. Zone 902 received the highest increase and zone 906 the lowest.

WW Express 2017 Increase

Zones	901	902	903	904	905	906	907	908
1	4.91%	5.30%	4.51%	4.71%	4.60%	5.50%	4.71%	5.90%
2	5.51%	5.30%	4.50%	4.70%	4.61%	4.20%	4.90%	5.40%
3	5.31%	5.31%	4.50%	4.81%	4.60%	4.20%	4.70%	1.70%
4	4.90%	5.31%	4.50%	5.30%	4.60%	4.20%	4.90%	5.40%
5	4.90%	5.30%	4.50%	4.70%	4.80%	4.20%	4.70%	5.40%
6	5.00%	5.31%	4.51%	4.70%	4.70%	4.20%	4.70%	2.90%
7	5.00%	5.30%	4.50%	4.70%	4.60%	4.50%	4.70%	5.40%
8	4.90%	5.30%	4.50%	5.30%	4.70%	4.10%	4.70%	5.40%
9	5.00%	5.30%	4.50%	4.70%	4.60%	4.20%	4.70%	5.40%
10	5.00%	5.30%	4.50%	4.70%	5.70%	4.20%	4.70%	5.40%

20	4.10%	5.30%	4.90%	4.70%	4.60%	4.30%	4.90%	5.90%
30	4.90%	6.20%	4.70%	4.60%	5.60%	4.40%	4.90%	5.00%
40	4.90%	5.30%	3.80%	4.60%	5.20%	4.40%	4.70%	5.00%
50	4.90%	5.30%	5.70%	4.60%	4.60%	4.40%	4.70%	5.90%

WW Saver



*Average increase 1lb – 50lb for zones 2-8

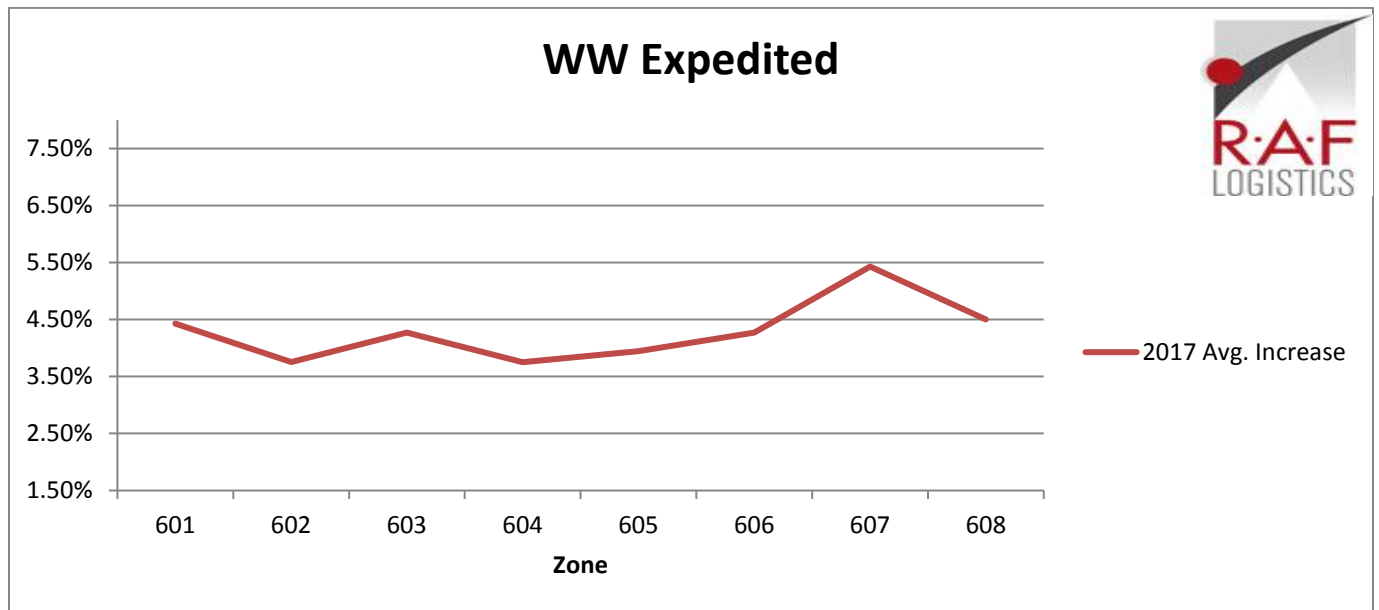
Overall increase of 4.9%.

WW Saver 2017 Increase

Zones	401	402	403	404	405	406	407	408
1	4.81%	5.00%	4.70%	4.91%	4.90%	5.90%	4.80%	4.81%
2	5.41%	5.00%	4.70%	4.91%	4.90%	4.61%	4.80%	4.81%
3	5.21%	5.01%	4.70%	4.91%	4.91%	4.60%	4.80%	4.80%
4	4.80%	5.00%	4.70%	5.50%	4.91%	4.60%	4.80%	4.80%
5	4.80%	5.00%	4.70%	4.90%	4.90%	4.60%	4.80%	4.80%
6	4.90%	5.00%	4.70%	4.90%	4.90%	4.60%	4.80%	4.80%
7	4.90%	5.00%	4.70%	4.90%	4.90%	4.90%	4.80%	4.80%
8	4.90%	5.00%	4.70%	5.50%	4.90%	4.50%	4.80%	4.80%

9	4.90%	5.01%	4.70%	4.90%	4.90%	4.60%	4.80%	4.80%
10	4.90%	5.00%	4.70%	4.90%	6.00%	4.60%	4.80%	4.80%
20	4.00%	5.00%	4.80%	4.90%	4.90%	4.70%	4.80%	5.00%
30	4.90%	5.90%	4.80%	4.80%	5.90%	4.80%	4.80%	4.90%
40	4.90%	5.00%	4.00%	4.80%	5.50%	4.80%	4.80%	4.90%
50	5.20%	5.00%	5.90%	4.80%	4.90%	4.80%	4.80%	4.90%

WW Expedited



*Average increase 1lb – 50lb for zones 2-8

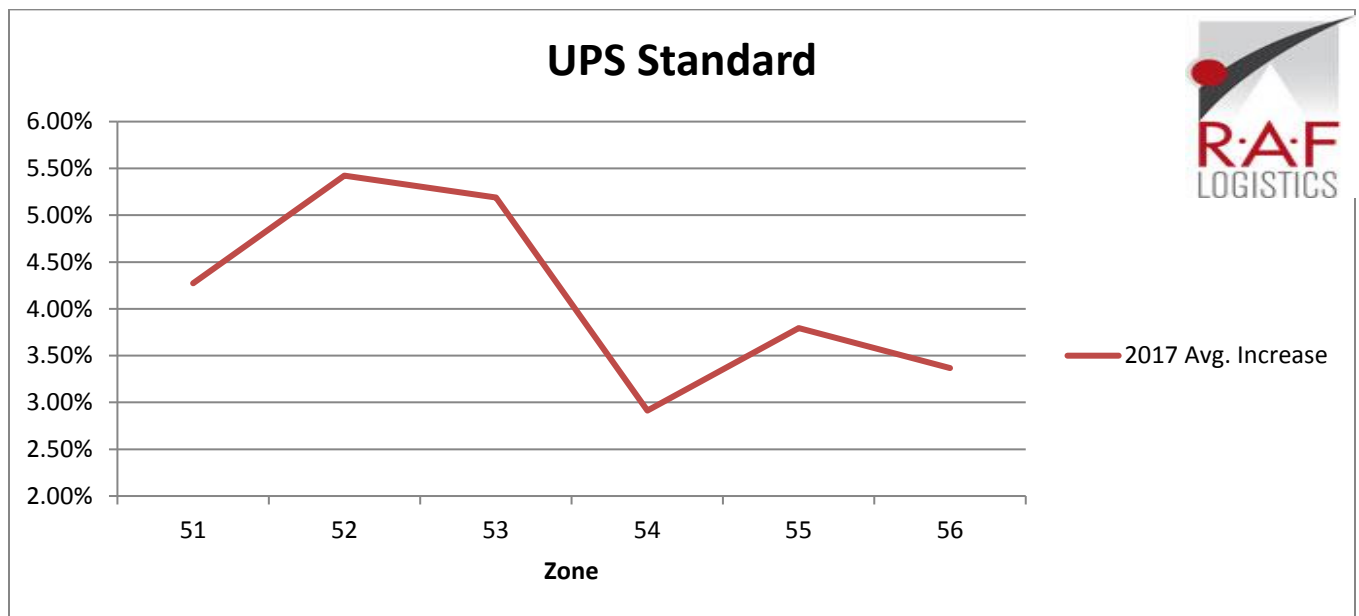
Overall increase of 4.29%.

WW Expedited 2017 Increase

Zones	601	602	603	604	605	606	607	608
1	4.11%	4.51%	4.71%	4.50%	3.91%	2.01%	6.51%	4.50%
2	4.10%	2.00%	5.50%	2.01%	3.90%	4.70%	6.50%	4.50%
3	4.10%	2.01%	5.50%	2.00%	3.00%	4.70%	6.50%	4.51%
4	4.10%	2.01%	5.50%	4.50%	3.91%	4.70%	6.50%	4.50%
5	4.10%	4.51%	4.71%	2.01%	3.90%	4.90%	6.50%	4.50%
6	4.10%	4.50%	4.70%	4.50%	3.90%	2.00%	4.60%	4.50%
7	4.11%	4.50%	4.70%	4.50%	3.90%	4.70%	4.60%	4.50%
8	4.10%	5.50%	4.70%	4.50%	3.90%	4.70%	5.50%	4.50%

9	4.10%	4.51%	4.70%	4.50%	3.00%	4.70%	4.60%	4.50%
10	4.10%	2.00%	2.20%	2.00%	3.90%	3.00%	4.60%	4.50%
20	5.50%	4.50%	4.70%	4.50%	3.90%	4.70%	4.60%	4.50%
30	4.50%	2.00%	2.20%	4.00%	4.70%	5.00%	5.00%	4.50%
40	5.50%	5.00%	3.00%	4.50%	4.70%	5.00%	5.00%	4.50%
50	5.50%	5.00%	3.00%	4.50%	4.70%	5.00%	5.00%	4.50%

UPS Standard



*Average increase 1lb – 50lb for zones 2-8

Overall increase of 4.16%.

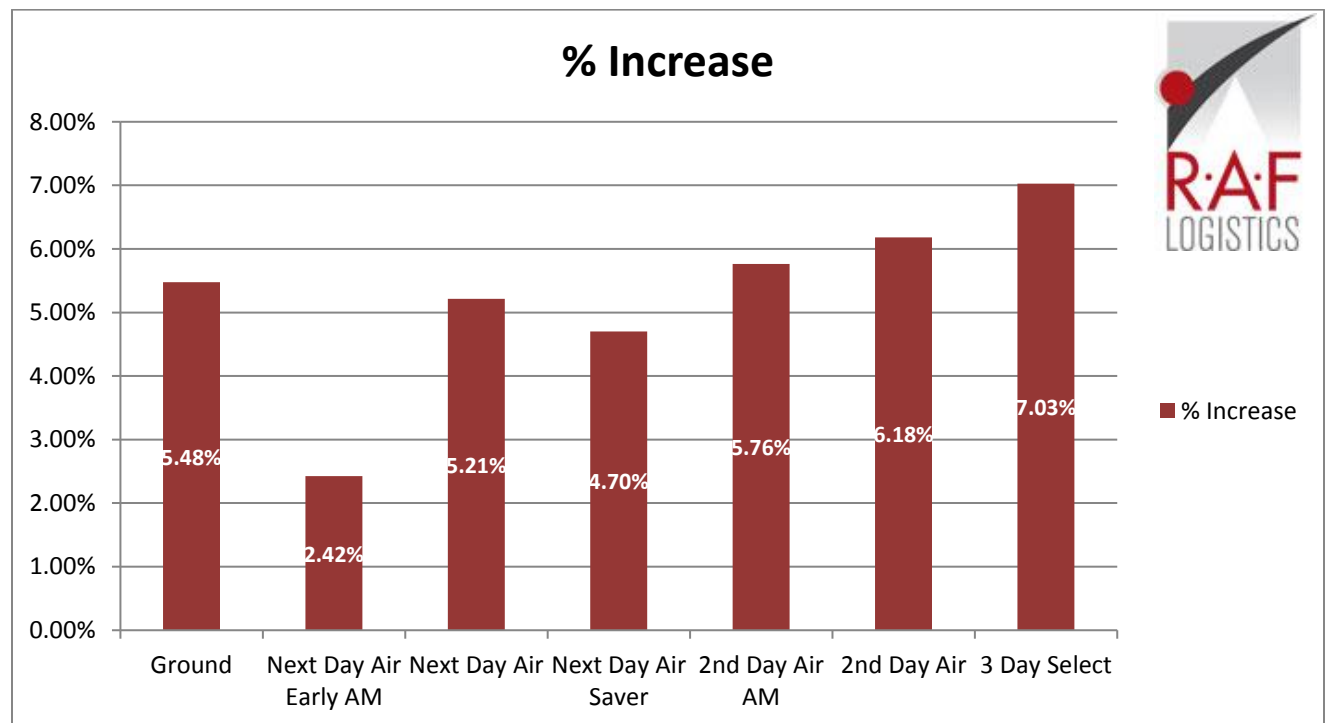
UPS Standard 2017 Increase

Zones	51	52	53	54	55	56
1	4.71%	5.75%	5.54%	2.90%	3.01%	3.50%
2	4.71%	5.94%	5.91%	2.93%	3.21%	3.52%
3	4.32%	5.03%	4.93%	2.92%	3.21%	3.52%
4	4.31%	5.92%	4.94%	2.92%	4.02%	3.51%
5	4.32%	5.92%	5.53%	2.91%	3.50%	3.53%
6	4.32%	5.09%	5.21%	2.92%	3.91%	3.53%
7	4.33%	5.71%	5.23%	2.90%	4.92%	3.50%

8	4.32%	5.11%	5.22%	2.91%	3.92%	3.52%
9	4.33%	5.90%	5.50%	2.92%	3.91%	2.90%
10	4.33%	5.90%	5.51%	2.91%	3.90%	2.90%
20	3.96%	4.92%	4.92%	2.92%	3.90%	3.00%
30	3.97%	4.92%	5.01%	2.91%	3.91%	3.51%
40	3.95%	4.90%	4.60%	2.90%	3.90%	3.50%
50	3.95%	4.91%	4.60%	2.91%	3.91%	3.20%

Minimum Net Charge

Understanding the minimum net charges for each service will be key in providing you with more insight as to how your shipping cost will be impacted. Your service discounts will not be much of a factor if the bulk of your business is near the minimum charge rates. The chart below shows the % increase to the minimum charges. Ground services increase for a total of 5.48% and 3 Day Select showing an increase of 7.03%. Leverage our knowledge and optimize your results.



Minimum Net Charge Increase Table

Service	Min Net 2012	Min Net 2013	Min Net 2014	Min Net 2015	Min Net 2016	Min Net 2017	\$ Increase	% Increase
Ground	\$5.49	\$5.84	\$6.24	\$6.61	\$6.94	\$7.32	\$0.38	5.48%
Next Day Air Early AM	\$52.50	\$52.85	\$54.15	\$55.15	\$56.09	\$57.45	\$1.36	2.42%
Next Day Air	\$21.50	\$22.85	\$24.15	\$25.15	\$26.09	\$27.45	\$1.36	5.21%
Next Day Air Saver	\$18.25	\$19.50	\$20.65	\$22.25	\$23.83	\$24.95	\$1.12	4.70%
2nd Day Air AM	\$13.40	\$14.55	\$15.65	\$16.85	\$18.04	\$19.08	\$1.04	5.76%
2nd Day Air	\$11.65	\$12.65	\$13.60	\$14.65	\$15.69	\$16.66	\$0.97	6.18%
3 Day Select	\$6.95	\$7.50	\$7.95	\$8.60	\$9.25	\$9.90	\$0.65	7.03%

Additional Handling Charge

On May 6, 2016, UPS announced a new UPS Additional Handling charge will be assessed to any domestic Ground packages after June 1. The fee was applied to packages over 48 inches in length on its longest side. The previous rule would only apply to those exceeding 60 inches.

Effective December 26, 2016, the Additional Handling charge will now include **UPS Air and International** packages.

Effective January 8, 2017, the Additional Handling charge will apply to **UPS SurePost** Packages.

In addition to the above changes, the Additional Handling charge will see an increase of \$.35! The new effective rate would now be \$10.85.

By partnering with RAF Logistics, you can leverage our knowledge and technology to proactively manage complex carrier changes and positively impact your bottom line. Please feel free to reach out to sales@raflogistics.com or call us at **1.877.443.RAFL**. One of our knowledgeable staff will be able to provide you with a business review.

Accessorial, Surcharges and Fees

Surcharges	2012	2013	2014	2015	2016	2017	2017 Increase	2017 % Increase
Delivery Area Surcharge	\$2.00	\$2.00	\$2.07	\$2.20	\$2.30	\$2.40	\$0.10	4.35%

Commercial - Ground								
Delivery Area Surcharge								
Commercial - Air	\$2.00	\$2.15	\$2.25	\$2.35	\$2.45	\$2.45	\$0.00	0.00%
Delivery Area Surcharge , Residential - Ground	\$2.75	\$2.75	\$2.85	\$3.00	\$3.15	\$3.25	\$0.10	3.17%
Delivery Area Surcharge Residential - Air	\$3.00	\$3.25	\$3.40	\$3.55	\$3.70	\$3.80	\$0.10	2.70%
Extended Delivery Area Surcharge Residential – Ground	\$3.25	\$3.50	\$3.62	\$3.80	\$4.00	\$4.20	\$0.20	5.00%
Extended Delivery Area Surcharge Residential – Air	\$3.25	\$3.50	\$3.65	\$3.80	\$4.00	\$4.20	\$0.20	5.00%
Extended Delivery Area Surcharge Commercial-Ground	\$2.00	\$2.00	\$2.07	\$2.20	\$2.30	\$2.50	\$0.20	8.70%
Extended Delivery Area Surcharge Commercial-Air	\$2.00	\$2.15	\$2.25	\$2.35	\$2.45	\$2.65	\$0.20	8.16%
Declared Value	\$.80/\$100	\$.85/\$100	\$.90/\$100	\$.90/\$100	\$.90/\$100			
Declared Value Minimum Charge	\$2.40	\$2.55	\$2.70	\$2.70	\$2.70		-\$2.70	-100.00%
Residential Delivery - Air	\$3.00	\$3.20	\$3.35	\$3.50	\$3.65	\$4.00	\$0.35	9.59%
Residential Delivery Charge - Ground	\$2.55	\$2.80	\$2.90	\$3.10	\$3.25	\$3.40	\$0.15	4.62%
Address Correction	\$11.00	\$12.00	\$12.35	\$12.50	\$13.00	\$13.40	\$0.40	3.08%
Adult Signature	\$4.50	\$4.75	\$4.90	\$5.00	\$5.25		-\$5.25	-100.00%
Additional Handling	\$8.50	\$8.50	\$8.75	\$9.00	\$10.50	\$10.85	\$0.35	3.33%
Large Package	\$55.00	\$55.00	\$56.60	\$57.50	\$67.50	\$70.00	\$2.50	3.70%

Summary

The overall analysis of the 2017 GRI increase concludes that all services will be impacted. Your specific shipping profile will determine the true impact of these increases to your company. The biggest change

this year will be the Additional Handling Charge. Now that this rule will be applied to all services, shippers will start to see their bottom line impacted.

To truly understand what impact this has on your business, RAF Logistics can provide you with a thorough and detailed analysis of your business.

Our unique industry **Knowledge**, combined with our superior web-based **Technology** will provide you with the **Leverage** needed to optimize your carrier agreements.

For a no-obligation consultation and business review, please give us a call at **1.877.443.RAFL**, email us at **sales@raflogistics.com** or visit us online at **www.RAFlogistics.com**.

RAF Logistics

"Parcel Is Our Passion"